

KEEPING THE FIRE BURNING



BOY SCOUTS OF AMERICA[®]
HEART OF NEW ENGLAND COUNCIL

2022 ANNUAL REPORT



THANK YOU, FROM THE HEART



Christopher Baker
Council President



Brian Anders
Council Commissioner



Mark Barbarnitz
Scout Executive / CEO

Anyone who has camped in bad weather knows that keeping a fire going under adverse conditions can be challenging. Scouting has been experiencing unfavorable circumstances lately. Competition from other programs compounded by COVID-19 led to declining membership. The national BSA bankruptcy and rising inflation has made Scouting more expensive and strained financial resources. At times Scouting's fire has dimmed. In a society that needs the values of Scouting more than ever before it is imperative that we keep that fire burning; that we continue to provide a program of citizenship, character building, physical, emotional, and mental fitness, to the youth of our communities so they can become responsible adults and take their place as tomorrow's leaders. The individual sparks contributed by the thousands of dedicated volunteers, parents, alumni, donors and staff not only keep that fire going in the Heart of New England Council. They build it higher and brighter!

2022 saw growth in Scouting membership for the first time since the 1990s. 881 new youth joined our council this year. We continued to restore packs and troops lost during the pandemic. 138 Scouts earned the coveted rank of Eagle Scout. Over 5,000 merit badges were earned, introducing youth to dozens of hobbies and career possibilities. More than 17,000 hours of volunteer service were invested in our local communities. Camp Wanocksett and Treasure Valley Scout Reservation together provided summer camp programs for more than 2,400 youth, with hundreds more utilizing the facilities throughout the year. We accomplished this while making a substantial contribution to the BSA's bankruptcy settlement and keeping our council on a solid financial foundation.

We are grateful to all our donors and benefactors who invest in the Scouting movement in Central Massachusetts. We are thankful for the more than 1,800 registered adult volunteers who work with more than 4,000 Scouts in the Heart of New England Council. These leaders are amazing role models, and mentors for our young people.

The fire of Scouting is burning brightly in the Heart of New England, and with continued passion, unwavering support, and belief of our dedicated volunteers we will keep that fire burning.

Thank you for being an important part of the Scouting movement!

The mission of Heart of New England Council, Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

2022 YEAR IN REVIEW

4,046 YOUTH SERVED

1,837 Registered adult volunteers



3.39% of Scouting aged youth in central Massachusetts belong to Scouting

1.05% membership growth in 2022

80.9% of members renewed their membership in 2022

138 Scouts earned Eagle Scout

5,396 merit badges earned

1,727 Cub Scout awards earned

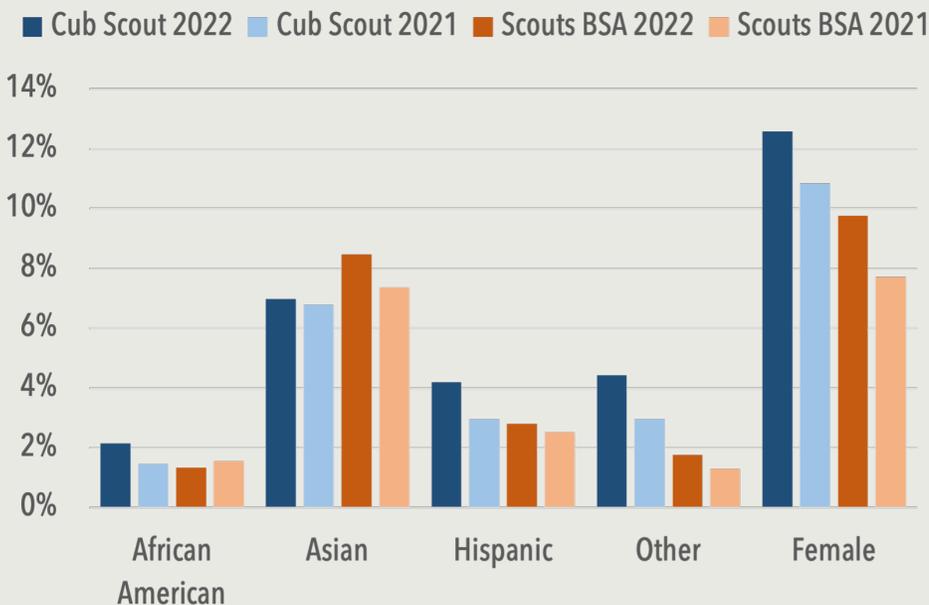
1,279 Scouts BSA ranks earned

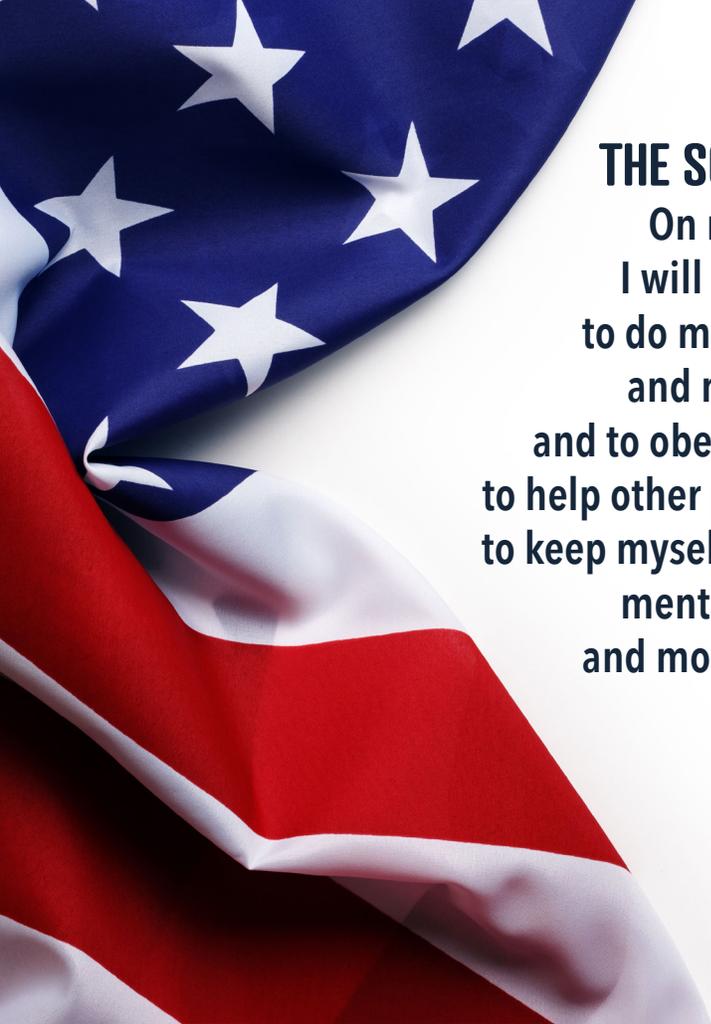
17,148 hours of community service reported for Eagle Scout service projects alone

881 NEW YOUTH JOINED

SCOUTING FOR EVERYONE

Our team is working to build a more diverse and inclusive Scouting community that makes opportunities available to all Scouting aged youth. (% of members)





THE SCOUT OATH

On my honor
I will do my best
to do my duty to God
and my country
and to obey the Scout Law;
to help other people at all times;
to keep myself physically strong,
mentally awake,
and morally straight.

THE SCOUT LAW

A Scout is:
Trustworthy
Loyal, Helpful,
Friendly, Courteous,
Kind, Obedient,
Cheerful, Thrifty,
Brave, Clean,
and Reverent

Scouting's success depends on the unwavering dedication of parents, alumni, and members of the community to provide leadership to our units, support for our programs, and professional expertise to help oversee our operations. We are grateful for all of our volunteers, and proud to recognize the exemplary service of these individuals.



Silver Beaver Award

The Silver Beaver Award was introduced in 1931 to recognize registered Scouters of exceptional character who have provided distinguished service to youth within a council. Heart of New Council proudly recognized these dedicated volunteers with the Silver Beaver Award in 2022.



Brian Beck



Peter Gravelle



Alan Malkasian



Lori Renzoni



Venturing Leadership Award

The Venturing Leadership Award recognizes Venturers and Venturing Advisors who have made exceptional contributions to Venturing and who exemplify the Scout Oath and Law, at the council, territory, or national level. Heart of New England Council proudly recognized these dedicated Venturers and Advisors in 2022.



Catherine Fleming



Michael Guertin



Ainsley Marr

FANNING THE FLAME

"The fire is the main comfort of the camp, whether in summer or winter. It is as well for cheerfulness as for warmth and dryness."

~Henry David Thoreau



Our nationally accredited camps are the outdoor laboratory in which the leadership, skills, teamwork, self-reliance, and values of Scouting are tested and refined. Treasure Valley Scout Reservation and Camp Wanocksett are recognized leaders in providing safe, exciting summer camp adventures for Scouts.

The young adults who comprise the bulk of our summer camp staff are the product of our programs. With a focus on customer service, and attention to detail, and a commitment to our Mission, these young men and women return year-after-year to help provide first-class opportunities to the next generation of Scouting youth.

The dedicated volunteers of our properties committees, with support from our growing base of camp alumni, assist our camp rangers with routine maintenance and upkeep, support the physical plant needs of our summer camp programs, and help guide camp improvement projects throughout the year.

522 CUB SCOUTS participated in Cub Scout Adventure Camp at Treasure Valley, Webelos Resident Camp at Treasure Valley and Camp Wanocksett, and Webelos Woods family camp at Camp Wanocksett.

1,409 SCOUTS from 125 troops and crews chose Camp Wanocksett, in Dublin, NH, at the base of Mt. Monadnock, as their Scouting home in 2022.

721 SCOUTS from 52 troops enjoyed a variety of new adventures, including horseback riding, at Treasure Valley Scout Reservation last summer.

48 Scouts gained valuable leadership skills to help strengthen their troop by participating in *National Youth Leadership Training* in 2022. More youth further honed their skills by serving as instructors.



FUELING THE MISSION

“A Scout is thrifty—work to pay your own way. Try not to be wasteful. Use time, food, supplies, and natural resources wisely.” ~The Scout Oath

2022 OPERATING FUND*

| | |
|--|--------------------|
| Friends of Scouting Contributions..... | \$99,616 (+9%) |
| Special Events..... | \$82,302 (+91%) |
| Foundations, Grants & Trusts | \$83,447 (+35%) |
| Project Sales | \$10,011 (+27%) |
| Other Direct Contributions | \$24,732 |
| Total Direct Support | \$300,108 |
| United Way..... | \$2,271 |
| Other organizations..... | \$471 |
| Total Indirect Support..... | \$2,742 |
| Sale of Supplies..... | \$754 |
| Popcorn Sale..... | \$39,081 |
| Investment Income | \$87,780 |
| Camping Revenue..... | \$1,151,149 (+13%) |
| Activity Revenue | \$83,523 |
| Other Revenue | \$398,583 |
| Total Revenue | \$1,760,870 |
| Total Support & Revenue | \$2,063,719 |
| Employee Compensation | \$982,157 |
| Program Expenses..... | \$379,917 |
| Camperships & Financial Aid..... | \$34,198 |
| Operations Expenses..... | \$300,689 |
| Insurance..... | \$32,244 |
| National Charter Fees | \$29,124 |
| Other Expenses..... | \$21,616 |
| Total Expenses | \$1,860,868 |
| Surplus..... | \$202,851 |

*Unaudited. Our financial reports and processes are audited annually. Audited financial statements are available upon request once the annual audit is completed.



In 2022 Heart of New England Council once again held its Sporting Clays event with a gross revenue of more than \$18,600. Our annual golf tournament raised just over \$50,000 and we recognized John Zarrella, President of Research Results, with our Distinguished Citizen Award at a wonderful event in June.

These events along with our annual popcorn sale, Friends of Scouting campaign, and United Way contributions enabled Heart of New England Council to offer more than \$38,000 in financial assistance for registration and summer camp fees to Scouting families across central Massachusetts.



JAMES E. WEST FELLOWSHIPS

Four individuals were recognized with the James E. West Fellowship for a contribution of \$1,000 or more to the council endowment. The investment income from the contributions will continue to provide financial support to Scouting long into the future.

| | |
|--|---------|
| Aaron Langlois..... | \$1,000 |
| Jeffrey Swindling..... | \$1,500 |
| Alexander Olson (recognized by Catamount Lodge) | \$1,000 |
| Catherine Fleming (recognized by Catamount Lodge) | \$1,000 |

THANKS FOR YOUR SPARK

“Changing the world doesn’t happen all at once. It isn’t a big bang. It’s an evolution, the sum of a billion tiny sparks. And some of those sparks will have to come from you.”

~ Katie Couric

Heart of New England Council extends our gratitude to the individuals and corporate sponsors whose support of our special events, and contributions throughout the year help us create positive experiences that give young people the tools they need to succeed now and throughout their lives. It is through the generous contributions of our community partners that Heart of New England Council is well positioned to continue serving local youth and families for generations to come.

\$50,000 or more

McQuaid Family Foundation
George Magee Trust
United Way of North Central MA

\$10,000 or more

Albert Stone Fund
Christine L. Beck Fund
Irvin And Marion Erb Trust
Ruth B. Whittemore Trust

\$1,000 or more

Aaron Langlois
Alan V. Malkasian
Alkon and Levine PC
Aubuchon Foundation
Avidia Bank
Barre Savings Charitable Foundation
Branden C. Morris
Brian J. Anders
Burnham Foundation
C J. Moore
Cabela's
Cafe Services Inc
Calvin E. Moore
Catamount Lodge, Order of the Arrow
Charles E. Thompson
Christopher H. Baker
Coghlin Companies
Coghlin Electric Services
Contemporary Design & Construction
Cornerstone Bank
Creedon and Co., Inc.
Dan J. Lyons
David A. Bosselait
David J. Miles
David Stone
Enterprise Bank & Trust
Fitchburg State University
Gerald Bieler Fund
Geronimo Properties

Heywood Hospital
I C Federal Credit Union

Ira Wolf
Jeremy J. Ahearn
Joanne Pagnotta
John Creedon Jr.
John O'Malley

KCMC Management
Ken H. Kronlund
Kenneth J. Mandile

Kevin Kearney
Killingly Building Products
Leominster Credit Union

Marc L. Smith
Mark Barbernitz
Mark & Kelly Stickney
Matthew J. Ciampaglia
Maureen Coghlin
MCPHS University

Moore Lumber And Hardware

Orville G. Sheldon
Patrick G. Hanrahan
Paul F. Neslusan
Paul J. O'Riordan
Polar Beverages

Quest Mindshare
Rajiv Dayal
Raytheon

Research Results Inc
Richard R. Spurr
Rochelle T. Ray

Rollstone Bank & Trust
Solid Benefits Group
Spinelli CPA

Terry & Nancy Bass
Timothy J. Daly
Timothy Vecchiarelli

Town Fair Tire
Troop 110 Alumni
Troop 32 Acton
Un1f1ed2 Global Packaging Group

Walmart #4387

William Macuga
Win Waste Innovation
Woosox Foundation Inc
Worcester County DA's Office
Workers Credit Union
Wyman-Gordon Foundation

\$500 or more

Abbvie
Allstar Party Rental
Anderson, Bagley & Mayo Insurance
Ascolese Associates
ATS Equipment Inc
Audette and Glen Hammitt
Boston Red Sox
Boston Scientific
Charles G. Harris
Choice Insurance Agency, Inc
Christopher Burgoyne
Clean Harbors Environmental Services/
Service Chemical LLC
Craig Pierce
Dana Wilson Home Inspection Services

LLC
Daniel Megan
David H. Klatte
David W. Hopper

DeCarolis Insurance Agency
DSC Northeast
Dynata

Edward Zywiec
Empowered Pr, LLC
Fidelity Bank

First Financial Trust
Forsta
Gelinias & Ward

Granite Financial Partners LLC
Harry A. Pape
Health Alliance Hospital
Hubux, BeGreat Insights Inc

Jason Vuong

Jeffrey Gerhardt
Joann M. Bauer
Joshua Froimson
Keith A. MacNeal
Kelleher & Sadowsky Associates

Kenneth Ansin
Khoa Kennedy
Louis F. Soracco
Lynne Tonna

Mark A. Israel
Matthew C. Ford
Michael P. Leduc

Multilingual Connections
Nexamp

North Central MA
Chamber of Commerce
Pack 615 Melrose
Pfizer Foundation

Phyllis E. King
Polly C and J R Carter Fund
Reliable Insurance Solutions LLC

Republic Services
Research Results
Richard H. Sioui

Rick Boscardin
Robert Dumont
Robert E. Vogt

Robert G And Eliza C Hess Fund of
GWCF

Robert Hager
Robert M. Lanava
Robert Peretti
Russ Hammond

Sarah Stanlick
Slattery's Restaurant
The Billiards Cafe

The Gun Parlor Inc
William Degutis
William Dunbar
Zachary Rellstab



@hnebsa

HeartOfNewEnglandBSA.org

394 Pleasantdale Rd. • Rutland, MA 01543

978-534-3532 • 508-752-3769

hne@scouting.org

2022 Heart of New England Council Leadership

Executive Committee

Christopher Baker
President

Brian Anders
Commissioner

Mark Barbarnitz
Scout Executive

Jeremy Ahern
VP Administration

Andrew Bauer
VP Properties

John O'Malley
VP Membership

Rochelle Ray
VP Governance

Terry Bass
VP Development

Alan Malkasian
VP Finance

Paul O'Riordan
VP Legal Affairs

Mark Stickney
Treasurer

Executive Board

Jon Allen

Kevin Kearney

Christopher Pera

David Bosselait

Ken Kronlund, MD

Jamie Pitney

Matthew Ciampaglia

Aaron Langlois

Zach Rellstab

Rajiv Dayal

Ana Martinez-Reynolds

Daniel Scotti

Jim Ganley

Calvin Moore

Marc Smith

Michael Gerry

CJ Moore

David Stone

Tracy Gagnon

Branden Morris

Rick Spurr

Nick Hunter

Daniel Newman

Charles Thompson

Council Staff

Andrew Collins
Camp Business Admin.

Jeff Mayes
District Executive

Kelly Stickney
Program Support
Treasure Valley Camp Dir.

William Dunbar
District Director

John Mayo
Camp Wanocksett Ranger

Lori Sullivan
Registrar

Matt Ghirarda
Program Director

Matthew McLaughlin
Treasure Valley Ranger

Carolyn Tobin
Controller

Patrick Hanrahan
Development Director

Dan Megan
Camp Wanocksett Dir.

